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FOR GLOBAL COMPETITIVENESS

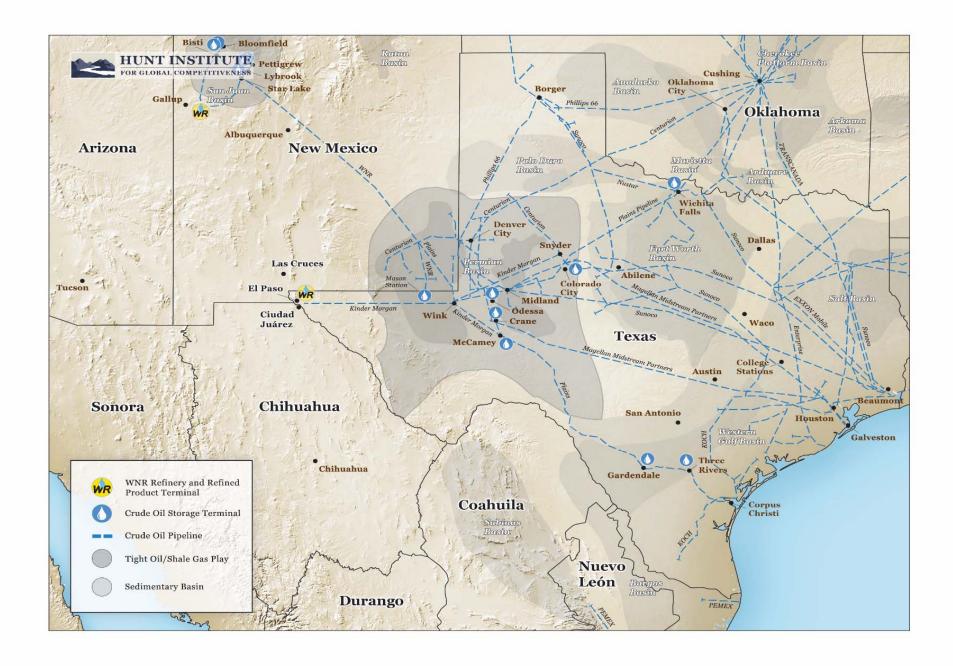


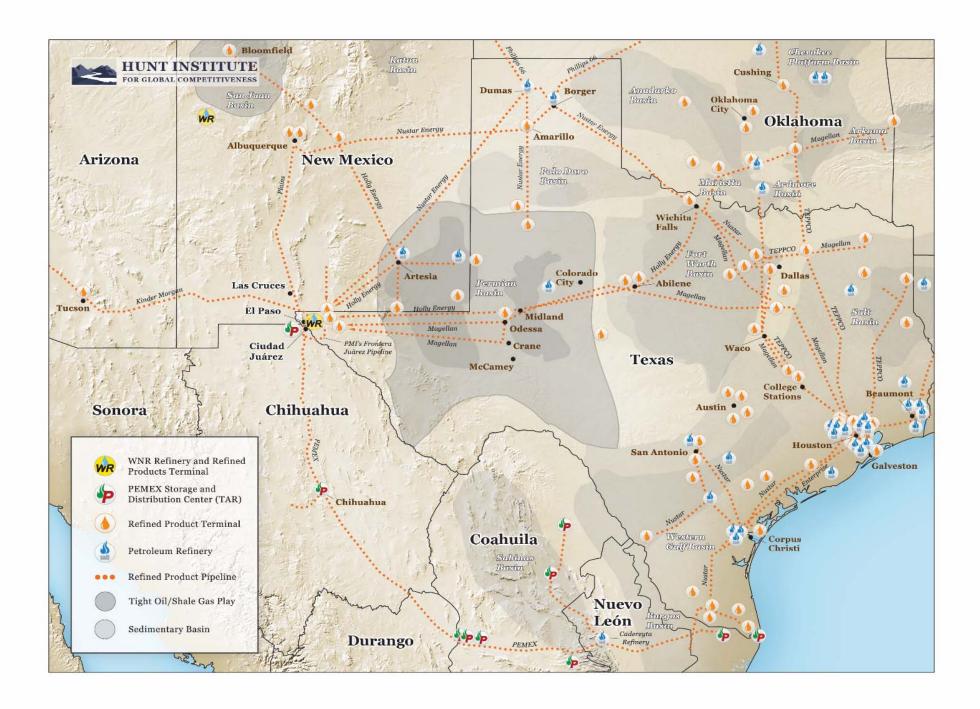
Regional Energy Markets In the Paso del Norte Region





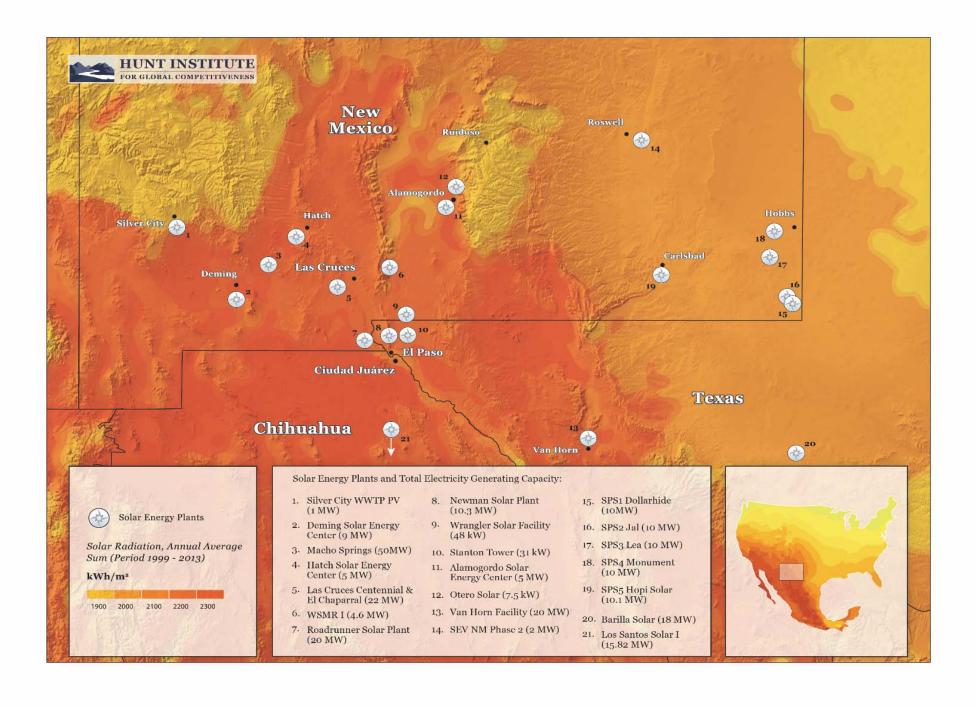
Source: Google Earth, 2016

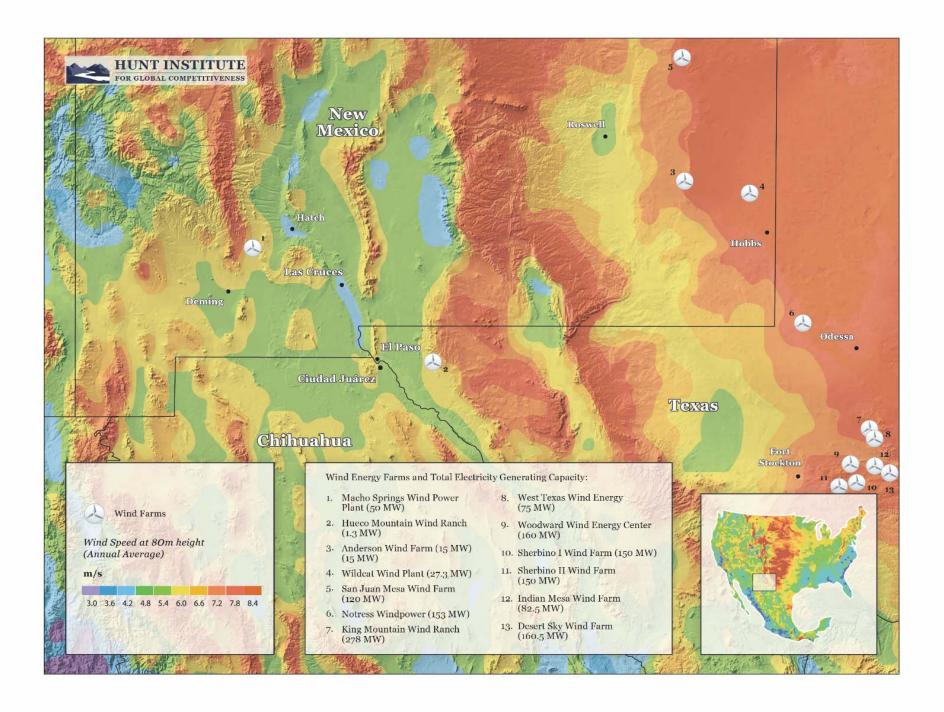


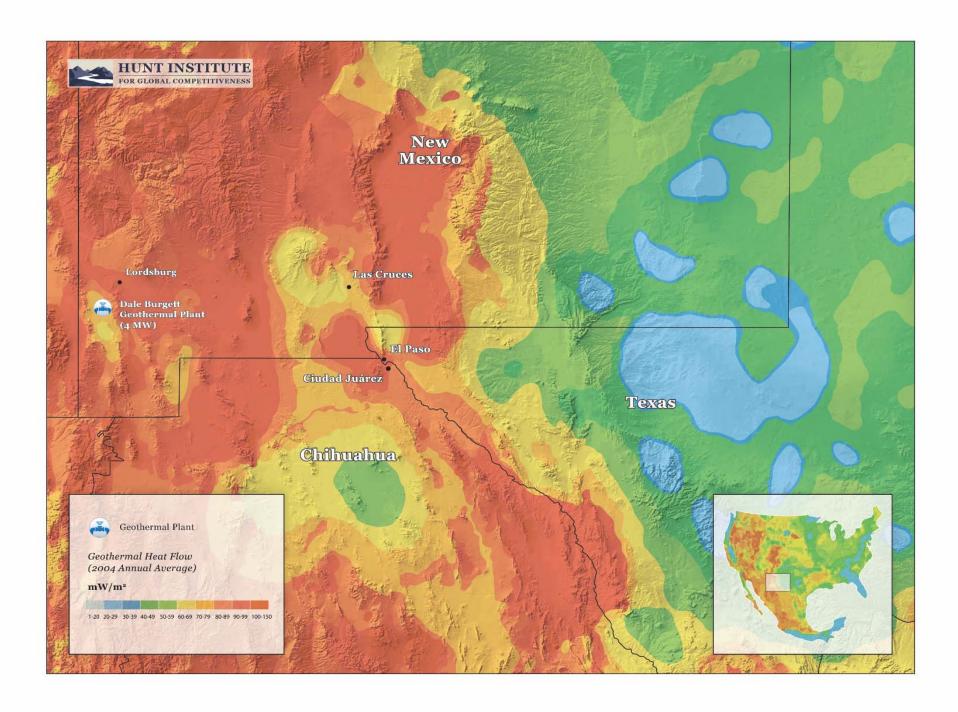






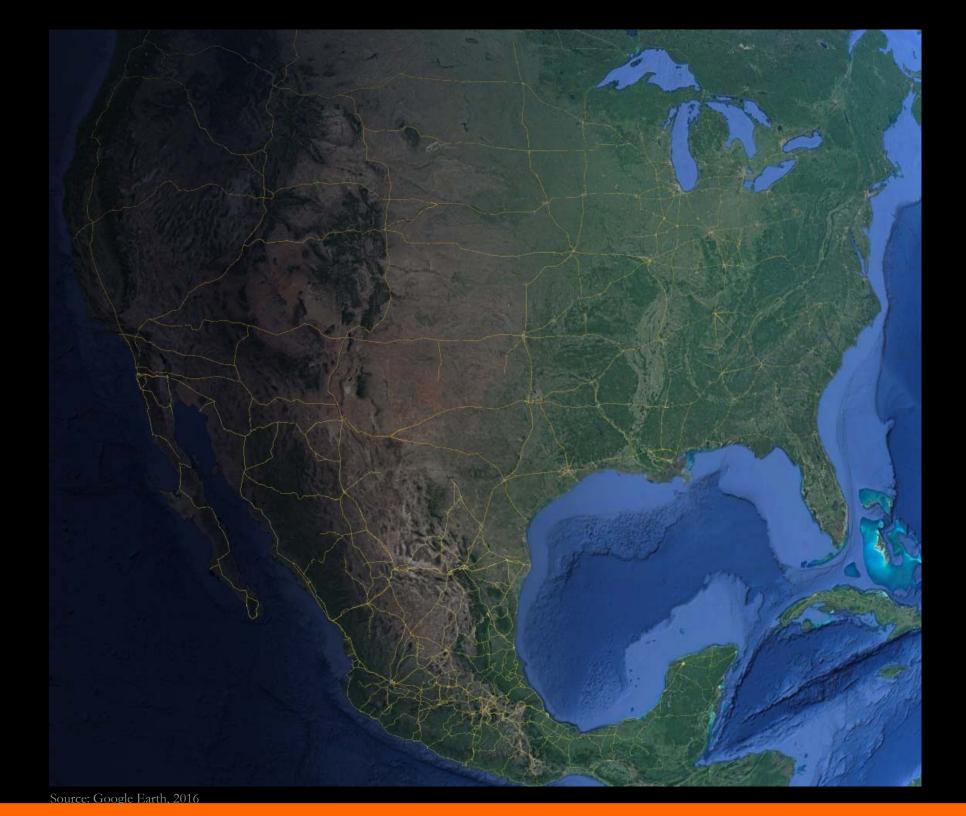


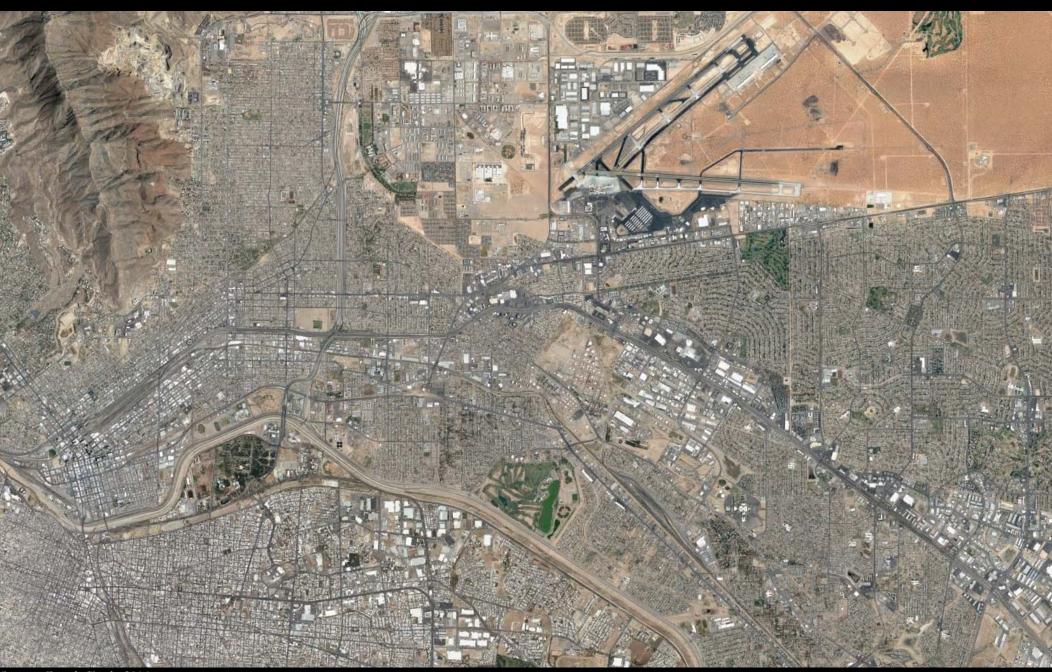








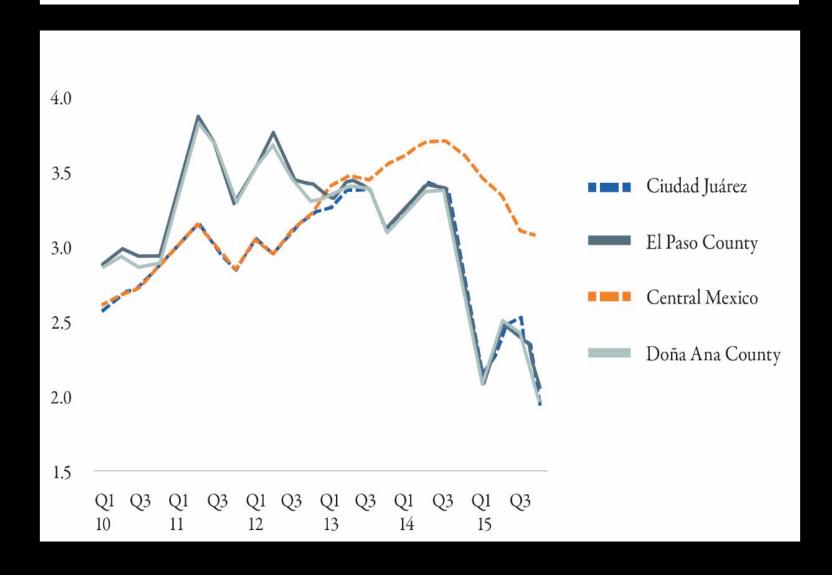




Source: Google Earth, 2016

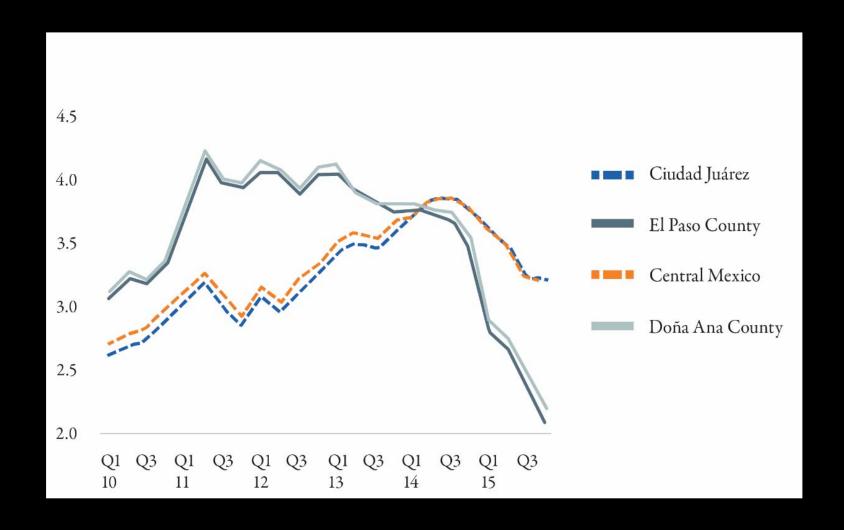
Average Regular Grade, Real Price (USD per Gallon)

Source: *ONEXPO and Pemex*



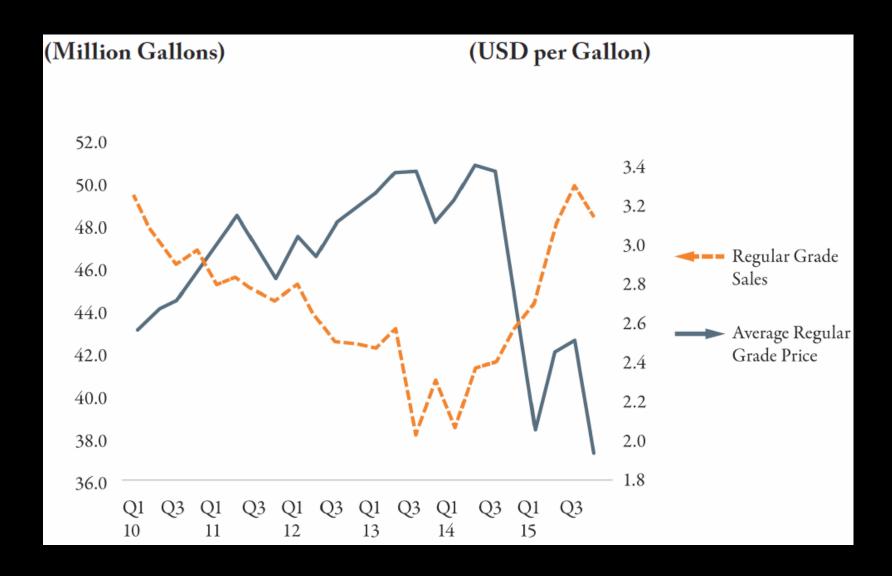
Average Diesel Grade, Real Price (USD per Gallon)

Source: *ONEXPO and Pemex*



Ciudad Juárez Regular Grade Sales and Average Real Price

Source: *Pemex*

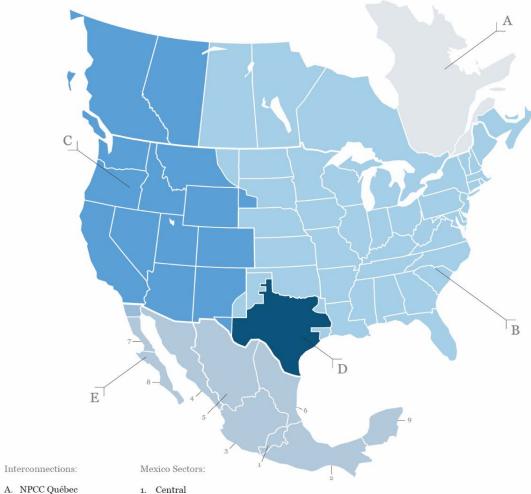


Paso del Norte Real Average Monthly Cost of Natural Gas (USD)

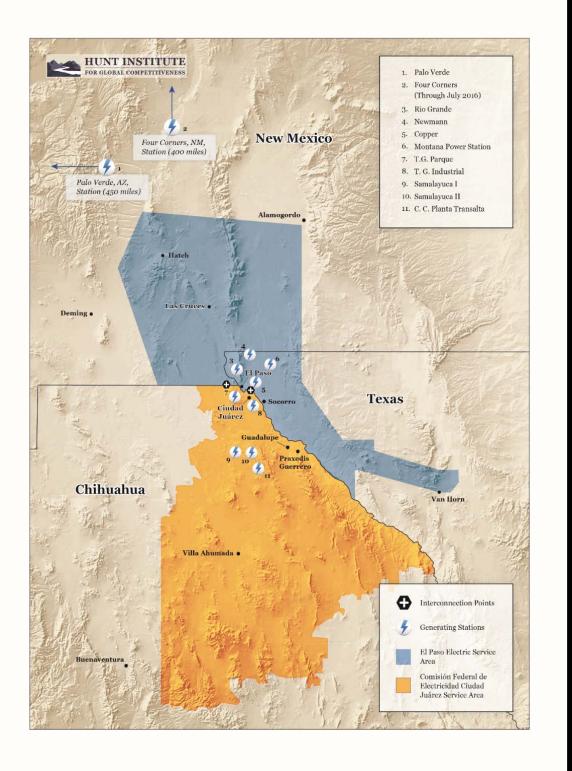
Provider	Year	Residential	Commercial	Industrial
Tiovidei		@ 6 Mcf	@ 30 Mcf	@ 300 Mcf
Texas Gas Service	2011	46.6	194.3	1,838.4
	2012	39.4	158.0	1,481.6
	2013	43.5	176.1	1,761.9
	2014	49.9	206.7	1,987.4
	2015	42.8	168.9	1,619.7
Gas Natural de Juárez	2011	71.1	510.1	1,740.6
	2012	67.4	482.2	1,642.8
	2013	65.9	471.5	1,605.9
	2014	62.3	446.8	1,524.6
	2015	51.1	366.8	1,251.7
Zia Natural Gas Company	2011	40.9	161.8	1,498.9
	2012	34.9	132.6	1,209.8
	2013	36.7	142.5	1,310.5
	2014	54.9	234.2	2,228.8
	2015	45.6	187.8	1,764.8

^{*}Average September 2016 FIX exchange rate used for Ciudad Juárez. September 2016 = 100 **Source:** Texas Gas Service, DOF, and the New Mexico Public Regulation Commission, 2016

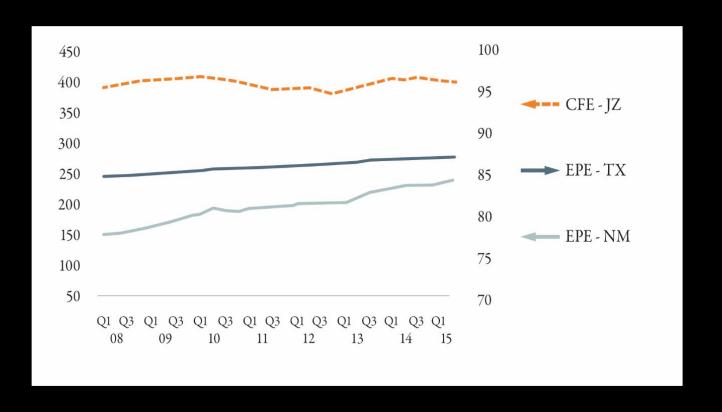




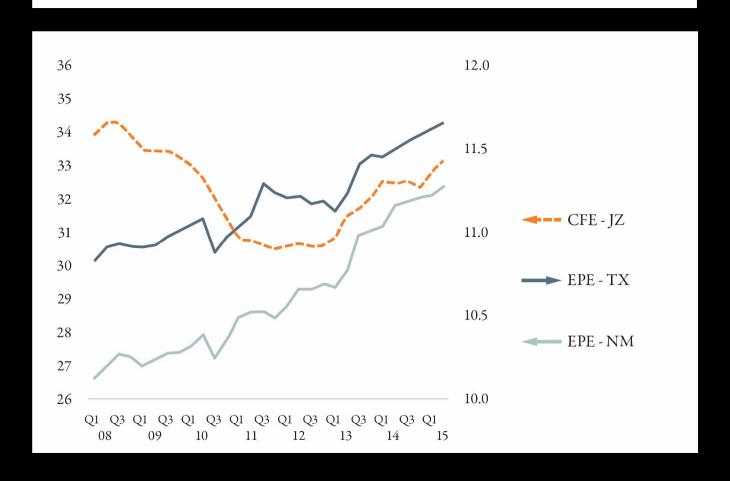
- A. NPCC Québec
- B. Eastern Interconnection
- C. Western Electricity Coordinating Council (WECC)
- D. Electric Reliability Council of Texas (ERCOT)
- E. Sistema Interconectado Nacional (SIN)
- 2. Eastern
- 3. Western
- 4. Northwest
- 5. North
- 6. Northeastern
- 7. Baja California
- 8. Baja California Sur
- 9. Peninsular



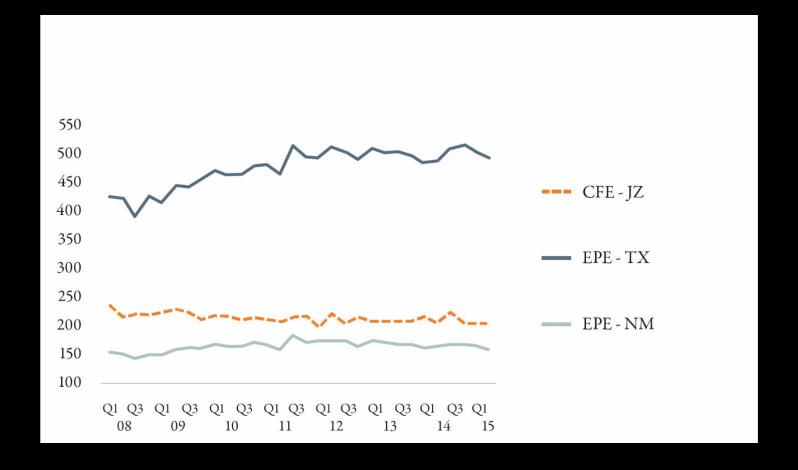
Average Residential Customers (Thousands)



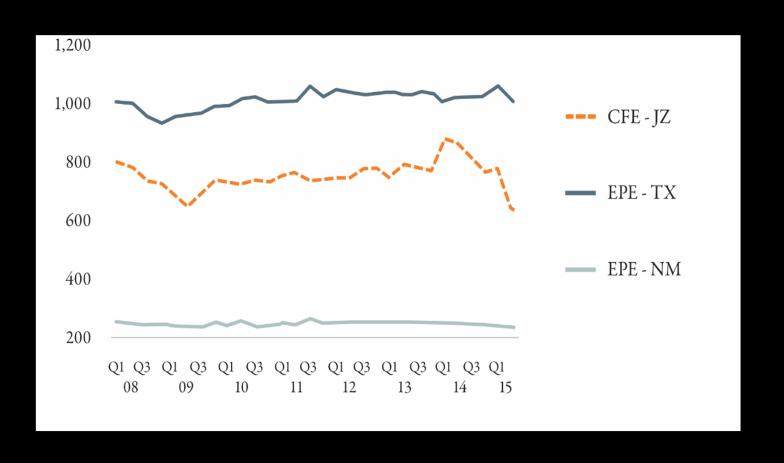
Average Non-Residential Customers (Thousands)



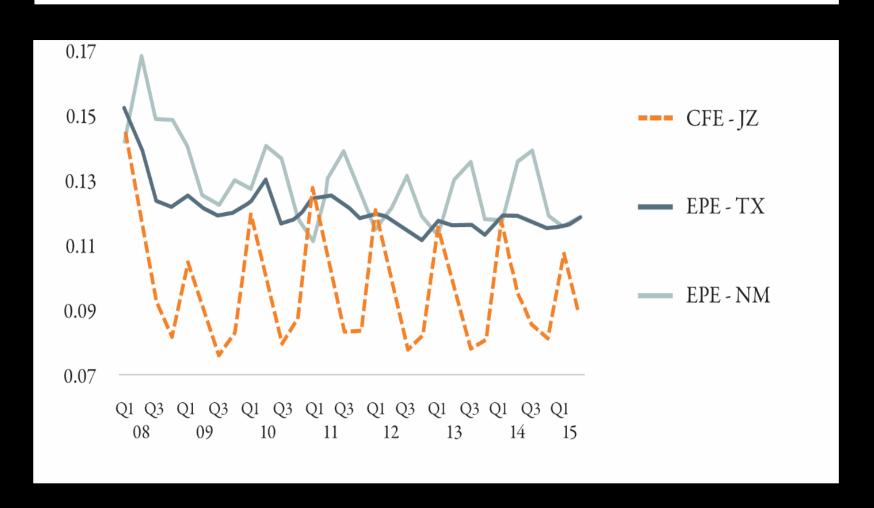
Residential Consumption (MWh)



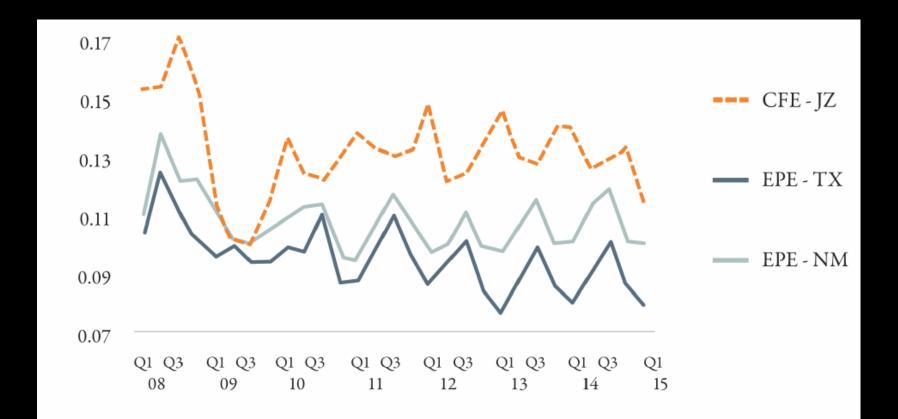
Non-Residential Consumption (MWh)



Average Real Residential Rates per kWh (USD)



Average Real Non-Residential Rates per kWh (USD)

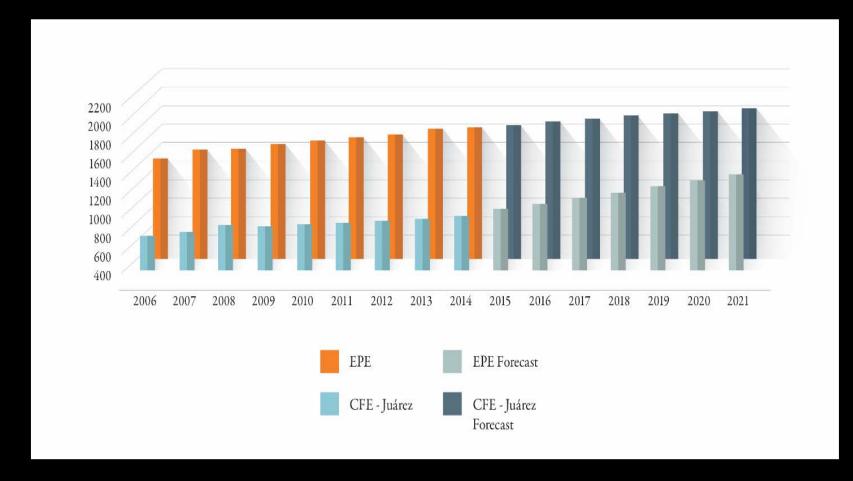


* U.S. CPI December 2015 = 100 and average monthly FIX exchange rate used.

Source: Comisión Federal de Electric and the Energy Information Administration, 2015

Native System Peak Demand (MW)

Source: EPE, CFE and EIA



Top 10 Customers in the CFE-Juárez Service Area

	Firm Name	Maquila (Yes/No)	Main Economic Activity	Jan-Aug 2015 (GWH)
1	Electrolux Home Products of México	Yes	Electronics	53.63
2	Grupo Cemento de Chihuahua	No	Concrete	45.89
3	Tecnología de Iluminación Automotriz	Yes	Automotive	35.26
4	Lexmark Internacional	Yes	Electricals	23.74
5	Flextronics	Yes	Electronics	21.64
6	Bel Manufacturera	Yes	Electronics	18.86
7	Robert Bosch Sistemas Automotrices	Yes	Automotive	18.54
8	Scientific Atlanta México	Yes	Electronics	17.86
9	PCE Technology de Juárez	Yes	Electricals	17.66
10 Cordis de México		Yes	Medical	14.30
			Total	267.39

Source: Index Juárez and Bloomberg Business

Paso del Norte Summer Residential Rates per kWh* (USD) 2016

Summer 2016						
	EPE-NM	EPE-TX	CFE-Juárez**			
1 kWh - 150 kWh	0.07528	0.09455	0.03689			
151 kWh - 300 kWh	0.07528	0.09455	0.04351			
301 kWh - 450 kWh	0.07528	0.09455	0.05558			
451 kWh - 600 kWh	0.07528	0.09455	0.14831			
≥600 kWh	0.09338	0.09956	0.14831			
Fuel Charge per kWh***	0.034444	0.02057	N/A			
Customer Charge	7.00	6.90	N/A			
DAP	N/A	N/A	1.05863			

^{*} Only base bill and fuel factor charges shown for El Paso Electric

Source: El Paso Electric Company and Comisión Federal de Electricidad

^{**} Average FIX exchange rate for October 2016 used

^{***} For New Mexico, the fuel rate charged in August 2016 was used







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