The UTEP MBA program has been ranked among the “Best of the Best” MBA programs by Black EOE Journal, Professional Woman’s and Hispanic Network Magazines since 2012. The program has also been ranked #1 in the nation by Hispanic Business magazine for five consecutive years. In keeping with our mission of excellence and access, UTEP’s MBA programs combine quality graduate business education and affordability.

All students must complete 48 credit hours of Course of Study for the Master of Business Administration (MBA) which includes 33 credit hours of the Required Graduate Core, 9 credit hours of concentration course work and 6 hours of MBA free elective coursework. Courses in the Required MBA Core may be substituted for other graduate courses in the same academic discipline if the MBA student has shown an appropriate understanding of the subject matter in previous undergraduate or graduate coursework. No more than three hours in any concentration can be undergraduate courses available for graduate credit.

Required MBA Core 33 semester hours
MBA Concentration 9 semester hours
MBA Free Electives 6 semester hours
Total: 48 semester hours

REQUIRED MBA CORE (33 semester hours)
ACCT 5301     Financial Accounting
MGMT 5311     Organizational Management Seminar
BLAW 5306     Business Law and Ethics
QMB 5311      Quantitative Methods in Business
ACCT 5311     Accounting for Management
FIN 5311      Financial Management
ECON 5311     Managerial Economics
MGMT 5336     Effective Management of Human Resources
MGMT 5311     Marketing Management
OSCM 5308     Concepts of Production Management
MGMT 5335     International Strategic Management
(taken during final semester)

MBA CONCENTRATIONS (9 Semester Hours)
Marketing - Complete three of the following:
MKT 5320     New Product Development
MKT 5321     Marketing Research
MKT 5322     Sales Management
MKT 5323     Consumer Behavior
MKT 5324     Retailing Management
MKT 5325     Services Marketing
MKT 5330     Marketing Strategy

Economics - Complete three of the following:
ECON 5320     Monetary and Fiscal Policy and Problems
ECON 5350     Industrial Organization and Policy
ECON 5365     Economic Development
ECON 5366     Latin American Economics
ECON 5370     Applied Econometrics

Healthcare Management - Complete all three:
ECON 5369     Health Economics
HCMA 5301     Healthcare Operations Management
*BMI 5301     The US Healthcare System (online course)
HCMA 5340     Current Topics in Healthcare Management (for MBA Plus Only)

Finance - Complete three of the following:
BUSN 5310     Issues in Corporate Governance
FIN 5315      Securities Analysis
FIN 5316      Risk Management and Derivative Markets
FIN 5318      Capital Formation, Analysis and Budgeting
FIN 5325      International Financial Management
FIN 5370      Financial Modeling

International Business - Complete the following two:
FIN 5325     International Financial Management
MGMT 5345    Global Management

And one of the following:
BUSN 5310     Issues in Corporate Governance
BUSN 5394     Special Topics in International Business
FIN 5322     International Financial Markets and Institutions
MKT 5355     International Marketing

Management - Complete three of the following:
BUSN 5310     Issues in Corporate Governance
BUSN 5330     Project Management
BUSN 5335     Strategic Bus. Comm. & Reputation Management
BUSN 5392     Corporate Engagement Project (for FT MBA Only)
MGMT 5314     Corporate Entrepreneurship
MGMT 5345     Global Management
MGMT 5346     Total Quality Management
MGMT 5394     Current Issues in Management

Operations & Supply Chain Management - Complete the following 2:
OSCM 5311     Inventory and Materials Management
OSCM 5325     Global Operations and Supply Chain Management

And one of the following:
OSCM 5330     Management of Service Operation
OSCM 5394     Current Issues in Prod. Operations Management
MGMT 5346     Total Quality Management

Organizational Behavior & Human Resource Management - Complete three of the following:
MGMT 5301     Leading Groups and Teams
MGMT 5302     Employment Law
MGMT 5303     Social Issues in Management
MGMT 5304     Negotiation and Conflict Management
MGMT 5305     Cross-Cultural Management
MGMT 5306     Diversity in Organizations
MGMT 5307     Career Management

*Business Informatics for Healthcare - Complete all three:
HI 5300      Introduction to Health Informatics
HI 5301      The US Healthcare System
HI 5313      Introduction to Electronic Health Records

*Offered in partnership with the University of Texas Health Science Center Houston School of Bioinformatics (Online). Certificate available to UTEP MBA students.